



Plot 14415, Maakgadigau Road Gaborone, P O Box 504271, Gaborone, BOTSWANA  
Tel: +267 3164323 Fax: +267 3919492

---

31 March 2023

Dear valued customer,

**RE: TARIFF/RATES REVIEW 2023/24**

Subsequent to the letter dated 01<sup>st</sup> March 2023 on the intended GABCON rates review, kindly be informed that GABCON will increase rates by 10 percent effective 10<sup>th</sup> April 2023.

GABCON would like to maintain the revised rates up to 31<sup>st</sup> March 2024. However, this is subject to a stable economic environment during the period. GABCON is concerned with volatility on fuel prices which impact the service costs and beyond our control. We will continue to monitor this fuel price volatility and would only review our current offering should the escalation exacerbate during the year.

GABCON has planned to increase its quality of service to meet your expectations this year. In recognition of your reliance on our services, GABCON has made necessary commitments with stakeholders to increase the train services to a minimum of three trains a week. It is expected that this will go a long way in contributing your performance during the year.

Let me take this opportunity to thank you for the continued support in our business and look forward to a fruit year.

Yours Faithfully

Lesedi Moakofi

**MANAGING DIRECTOR**



Plot 14415, Maakgadigau Road Gaborone, P O Box 504271, Gaborone, BOTSWANA  
Tel: +267 3164323 Fax: +267 3919492

## 2023-24 Rate Card, effective from 10 APRIL 2023

### GABCON/PALCON RATES

SERVICE OFFERED	6m (20")	12m (40")
Delivery fees: 0-10km radius	2552.30	3465.90
11-20km radius	2957.15	4088.10
Private collection (Handling)	2010.40	2266.70
Container Side lift (0-20km radius)	3336.40	4127.40
Grounding charges (within GABCON)	2935.20	3264.60
Cross Haulage (0-5km radius)	998.55	1526.20
<b>STORAGE CHARGES</b>		
Stacking	1076.40	1378.45
Storage fees (first 14 days) per day	97.40	146.90
(More than 14 days per day)	146.90	193.59
<b>OTHER SERVICES</b>		
Weighbridge/ weigh	114.00	114.00
Container Relocation (0-20km radius)	3683.10	4803.55
<b>Permit Entry into the terminal</b>		
a) Daily permit	221.70	221.70
b) Weekly permit	1114.90	1114.90
c) Monthly permit	2415.60	2415.60
d) Year permit	4645.29	4645.29
Container overloading per ton	564.30	564.30
Container Rental - Warehouse	4884.50	4884.50
Road Bond	1380.49	1380.49

**NB: ALL PRICES ARE VAT (14%) INCLUSIVE**

### CONTAINER LOADING MASSES

Container Masses (KG)	3m	6m (20") light	6m (20") heavy	12m (40") light	12m (40") heavy
	1 up to 9000kg	1 up to 13000kg	13001kg-22000kg	1 up to 26000kg	26001kg-29400kg

BOARD OF DIRECTORS: Percy Raditladi (Chairperson), Rudzani Ligege \*, Marelize Labuschagne\*, Fadzai Nyamasve\*, Chelesile Malele, Emmanuel Mahosi, Amon Sefawe, Lesedi Moakofhi (Ex-Officio) \* South Africa



Plot 14415, Maakgadigau Road Gaborone, P O Box 504271, Gaborone, BOTSWANA  
Tel: +267 3164323 Fax: +267 3919492

## **OTHER CHARGES**

**Trailer Detention** ≈ P710.40 per hour (if our trailer is detained by the customer for more than the allowed time for the trailer to be loaded or offloaded) you are charged:

3m = P710.40

6m = P710.40

12m = P710.40

**Truck Trailer Detention** ≈ P710.40 per hour (When our truck tractor is detained for more than 15min by the customer the fee is applied)

**Special Attendance** ≈ P629.05 per hour (any request done outside our operating hours;  
Monday – Friday 0730- 1630hours  
Saturday- 0730-1100hours)

**Seal Cost** ≈ P55.15 per seal used on containers

### **Equipment Hire**

a) Reach Stacker ≈ P2607.70 per hour

The above charges are VAT (14%) inclusive